

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183

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### **MEMORANDUM**

TO: Members of the School Board

Lori White, Superintendent

Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #0517 FOR METAL ROOF

INSTALLATION AND REPAIR SERVICES

Bids to provide 'Metal Roof Installation and Repair Services' were received from 10 vendors on August 4, 2009. The bids of Consumer Roofing Industries, Inc., and Crowther Roofing as primary vendors and Murton Roofing Corporation and Gulfstates Industries, Inc., as secondary vendors were the best low bids meeting the advertised specifications. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the Facilities Services Department.

Requested by: Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes."

Posting Date: 09-08-09

Not to exceed **Fiscal Impact:** \$300,000.00

Funding: Capital

**Recommended Motion:** That the bids of Consumer Roofing Industries, Inc., and Crowther Roofing as primary vendors and Murton Roofing Corporation and Gulfstates Industries, Inc., as secondary vendors, to provide 'Metal Roof Installation and Repair Services' in an amount not to exceed \$300,000.00, be approved for award and purchase.

Bid tabulation for METAL ROOF INSTALLATION AND REPAIR SERVICES-BID #0517

|    | ind tabulation for METAE ROOF INSTALLATION AND INET AIR SERVICES-DID #0517   |   | bid opened and recorded on August 4, 2009 at 2.43 p.m. |                              |  |
|----|--|---|--|------------------------------|--|
|    | Description  | Anderson & Shah Roofing,<br>Inc. of Florida | Carolina Roofing, Inc.                                 | Charles A. Roy Roofing, Inc. |  |
|    | OJECT: Provide metal roof repair services on a e and materials basis for a period of one year.   |   |  |                              |  |
| 1. | Journeyman standard working hours (Monday through Friday 7:00 A.M 5:00 P.M.); hourly rate, including overhead and profit.  | \$65.00                                     | \$54.00  | \$69.50                      |  |
| 2. | Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.  | \$85.00                                     | \$81.00  | \$104.25                     |  |
| 3. | Helper, standard working hours (Monday through Friday 7:00 A.M 5:00 P.M.); hourly rate, including overhead and profit.   | \$45.00                                     | \$52.00  | \$49.50                      |  |
| 4. | Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.  | \$60.00                                     | \$78.00  | \$74.25                      |  |
| 5. | Removal of materials and refuse from SBSC property; hourly cost.   | \$65.00                                     | \$52.00  | \$59.50                      |  |
| 6. | Disposal of refuse consisting of damaged substrate material (roof decking, fascia, rafters if applicable); cost per ton.   | \$65.00                                     | \$55.00  | \$115.00                     |  |
| MA | TERIALS  |   |  |                              |  |
| 7. | Materials are to be billed at net cost. Include a percentage allowed for overhead and profit. (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the Contractor's supplier must be included with all billings to the SBSC for materials. | 12%   | 15%  | 15%                          |  |

Bid tabulation for METAL ROOF INSTALLATION AND REPAIR SERVICES-BID #0517

| Description |  | Commercial Roofing Concepts, Inc. | Consumer Roofing Industries, Inc. PRIMARY | Crowther Roofing PRIMARY |
|-------------|--|-----------------------------------|---|--------------------------|
|             | OJECT: Provide metal roof repair services on a e and materials basis for a period of one year.   |                                   |   |                          |
| 1.          | Journeyman standard working hours (Monday through Friday 7:00 A.M 5:00 P.M.); hourly rate, including overhead and profit.  | \$45.00                           | \$35.00                                   | \$41.00                  |
| 2.          | Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.  | \$63.75                           | \$45.00                                   | \$55.00                  |
| 3.          | Helper, standard working hours (Monday through Friday 7:00 A.M 5:00 P.M.); hourly rate, including overhead and profit.   | \$40.00                           | \$20.00                                   | \$36.00                  |
| 4.          | Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.  | \$55.00                           | \$30.00                                   | \$45.00                  |
| 5.          | Removal of materials and refuse from SBSC property; hourly cost.   | \$45.00                           | \$100.00                                  | \$41.00                  |
| 6.          | Disposal of refuse consisting of damaged substrate material (roof decking, fascia, rafters if applicable); cost per ton.   | \$65.00                           | \$50.00                                   | \$42.00                  |
| MA          | TERIALS  |                                   |   |                          |
| 7.          | Materials are to be billed at net cost. Include a percentage allowed for overhead and profit. (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the Contractor's supplier must be included with all billings to the SBSC for materials. | 15%                               | 10%                                       | 15%                      |

Bid tabulation for METAL ROOF INSTALLATION AND REPAIR SERVICES-BID #0517

| Description |  | Gulfstates<br>Industries, Inc.<br>SECONDARY | Murton Roofing<br>Corp.<br>SECONDARY | Springer-Peterson Roofing & Sheet Metal, Inc. | Sutter Roofing Co. of Florida |
|-------------|--|---|--------------------------------------|---|-------------------------------|
|             | OJECT: Provide metal roof repair services on a and materials basis for a period of one year.   |   |                                      |   |                               |
| 1.          | Journeyman standard working hours (Monday through Friday 7:00 A.M 5:00 P.M.); hourly rate, including overhead and profit.  | \$47.90                                     | \$49.00                              | \$55.00                                       | \$45.50                       |
| 2.          | Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.  | \$54.90                                     | \$49.00                              | \$55.00                                       | \$58.00                       |
| 3.          | Helper, standard working hours (Monday through Friday 7:00 A.M 5:00 P.M.); hourly rate, including overhead and profit.   | \$44.00                                     | \$49.00                              | \$45.00                                       | \$42.00                       |
| 4.          | Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.  | \$47.90                                     | \$49.00                              | \$45.00                                       | \$55.00                       |
| 5.          | Removal of materials and refuse from SBSC property; hourly cost.   | \$44.00                                     | \$49.00                              | \$50.00                                       | \$50.00                       |
| 6.          | Disposal of refuse consisting of damaged substrate material (roof decking, fascia, rafters if applicable); cost per ton.   | \$65.00                                     | \$54.00                              | \$80.00                                       | \$85.00                       |
| MA          | TERIALS  |   |                                      |   |                               |
| 7.          | Materials are to be billed at net cost. Include a percentage allowed for overhead and profit. (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the Contractor's supplier must be included with all billings to the SBSC for materials. | 9%  | 10%                                  | 10%   | 12%                           |

Bid tabulation for METAL ROOF INSTALLATION AND REPAIR SERVICES-BID #0517

| Description   | Anderson & Shah Roofing, Inc. of Florida | Carolina Roofing, Inc.       | Charles A. Roy Roofing, Inc.    |
|---|--|------------------------------|---------------------------------|
| SUBCONTRACTED SERVICES - This category is to be used only with prior written approval from the Facilities Services representative.  |  |                              |                                 |
| 8. Subcontracted services are to be billed at net cost. Include a percentage allowed for overhead and profit. (No mark-up of sales tax allowed).  A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services.   | 15%                                      | 5%                           | 15%                             |
| RENTAL OF EQUIPMENT - This category is for special ental equipment that is used on occasion, not in the egular course of metal roof installation and repair ervices and only used with prior written approval from the Facilities Services or Construction Services epresentative. Rental is for active use of equipment. Payment for inactive use will not be allowed. |  |                              |                                 |
| 9. Rental shall be billed at net cost. Include a percentage allowed for overhead and profit. (No mark-up of sales tax allowed).  A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC for rentals.  | 12%                                      | 10%                          | 15%                             |
| Contact   | Bipin Shah                               | Brian R. Barlow              | Charles A. Roy                  |
| Address   | 6456 123rd Avenue                        | 12440 Hatton Chase Lane W    | 510 6th Avenue E                |
|   | Largo, FL 33773                          | Jacksonville, FL 32258       | Bradenton, FL 34208             |
| Telephone   | 727-524-8888                             | 904-626-1845                 | 941-746-0008                    |
| Fax   | 727-524-8686                             | 904-880-8427                 | 941-746-0057                    |
| Federal I.D.  | 59-2586156                               | 56-1986226                   | 65-0883194                      |
| E-Mail Address  | mira@asroofing1.com                      | brian.barlow<br>@roofusa.com | tyler<br>@charlesroyroofing.com |

Bid tabulation for METAL ROOF INSTALLATION AND REPAIR SERVICES-BID #0517

| Bid opened and recorded | on August 4, | 2009 at 2:45 p.m. |
|-------------------------|--------------|-------------------|
|                         |              |                   |

| Description   | Commercial Roofing Concepts, Inc. | Consumer Roofing Industries,<br>Inc.<br>PRIMARY | Crowther Roofing PRIMARY |  |
|---|-----------------------------------|---|--------------------------|--|
| SUBCONTRACTED SERVICES - This category is to be used only with prior written approval from the Facilities Services representative.  |                                   |   |                          |  |
| 8. Subcontracted services are to be billed at net cost. Include a percentage allowed for overhead and profit. (No mark-up of sales tax allowed).  A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services.   | 15%                               | 10%   | 15%                      |  |
| RENTAL OF EQUIPMENT - This category is for special rental equipment that is used on occasion, not in the regular course of metal roof installation and repair services and only used with prior written approval from the Facilities Services or Construction Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed. |                                   |   |                          |  |
| 9. Rental shall be billed at net cost. Include a percentage allowed for overhead and profit. (No mark-up of sales tax allowed).  A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC for rentals.  | 15%                               | 10%   | 10%                      |  |
| Contact   | Paul A. Murphy Jr.                | Alan G. Citro                                   | Kevin Callans            |  |
| Address   | 5316 East Henry Avenue            | 1118 SE 12th Avenue                             | 7321 International Place |  |
|   | Tampa, FL 33610                   | Cape Coral, FL 33990                            | Sarasota, FL 34240       |  |
| Telephone   | 813-621-4500                      | 239-574-6490                                    | 941-343-9600             |  |
| Fax   | 813-621-4566                      | 239-574-4286                                    | 941-371-8969             |  |
| Federal I.D.  | 51-0443014                        | 59-2223690                                      | 65-0653836               |  |
| E-Mail Address  | pauljr<br>@commercialroof.net     | tom<br>@cri.comcastbiz.net                      | kevin@crowther.net       |  |

Bid tabulation for METAL ROOF INSTALLATION AND REPAIR SERVICES-BID #0517

| Description   | Gulfstates<br>Industries, Inc.<br>SECONDARY | Murton Roofing<br>Corp.<br>SECONDARY | Springer-Peterson Roofing & Sheet Metal, Inc. | Sutter Roofing Co. of Florida |
|---|---|--------------------------------------|---|-------------------------------|
| SUBCONTRACTED SERVICES - This category is to be used only with prior written approval from the Facilities Services representative.  |   |                                      |   |                               |
| 8. Subcontracted services are to be billed at net cost. Include a percentage allowed for overhead and profit. (No mark-up of sales tax allowed).  A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services.   | 12%   | 10%                                  | 10%   | 15%                           |
| RENTAL OF EQUIPMENT - This category is for special rental equipment that is used on occasion, not in the regular course of metal roof installation and repair services and only used with prior written approval from the Facilities Services or Construction Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed. |   |                                      |   |                               |
| 9. Rental shall be billed at net cost. Include a percentage allowed for overhead and profit. (No mark-up of sales tax allowed).  A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC for rentals.  | 9%  | 10%                                  | 10%   | 15%                           |
| Contact   | K.C. Tsambis                                | Randy Garand                         | Daniel Boatwright                             | Bradley W. Sutter             |
| Address   | 7222 Washington<br>Street                   | 3750 Canal Street                    | PO Box 1648                                   | 8284 Vico Court               |
|   | New Port Richey, FL<br>34652                | Fort Myers, FL<br>33916              | Eaton Park, FL 33840                          | Sarasota, FL 34240            |
| Telephone   | 727-849-8376                                | 239-322-1080                         | 863-665-1163 ext.134                          | 941-377-1000                  |
| Fax   | 727-849-8378                                | 239-322-1081                         | 863-665-7951                                  | 941-377-4499                  |
| Federal I.D.  | 59-2681321                                  | 59-1583626                           | 59-2149277                                    | 59-1923325                    |
| E-Mail Address  | gulfstateroof<br>@aol.com                   | rfischer<br>@murton.com              | daniel@springer<br>peterson.com               | brad<br>@sutterroofing.com    |
|   | Recorded by: Peggy Long                     | g Wit                                | nessed by: Carol Lichon                       |                               |